

## Participant Responses

## Leadership Qualities QUESTION:

In your experience, what one or two LEADERSHIP QUALITIES do you think are MOST important for building trust, strengthening confidence, and achieving new levels of contribution?

- 1. Ability to adapt to changing environments. Change agent
- 2. Be committed and live your cause. Trust in others. Enable others.
- 3. Do as you say Be first to show accountability and last to take credit.
- 4. Ensuring expectations are clear, measurable, achievable providing opportunities for employees at all levels to lead/use their strengths and to feel safe making/learning from mistakes leading by examples
- 5. Motivation and Example
- 6. (1) A fluency about the social issue being addressed, the organization's role within this issue and the contributor's role within the organization and (2) follow-through on commitments...no matter how small.
- 7. \* Personal Integrity \* Strategic Clarity
- 8. [1] genuine honesty (rather than frankness) [2] personal vulnerability
- 9. 1) The ability to engage a team 2) To establish a safe place with ongoing dialogue that allows for individual development.
- 10. 1) Leading by Example 2) Attentive Listening
- 11. 1) Maintaining and role modeling moral and ethical behavior 2) Taking time and/or finding ways to express interest in, and support for, your staff and employees work and achievements in the work place and in their personal lives when appropriate.
- 12. 1) Openness 2) Fairness
- 13. 1) Personal Integrity; 2) Modeling Desired Behavior
- 14. 1) respectful multicultural communication 2) actively seeking differing perspectives
- 15. 1. Ability to communicate clearly and honestly 2. Good humor and patience
- 16. 1. As a leader, you have to reach for the moon! Have a vision and set a goal. If your goal is high, you will achieve high goals not only by yourself, but with your team as well. 2. A Leader is not a person who has followers, but a trusting team instead!
- 17. 1. Be a good listener. 2. Respect the abilities of others.
- 18. 1. Clear and frequent communication underlies trust. Sustaining communication over time is difficult. 2. Transparency in all processes is the underpinning of trust. Transparency involves listening and "doing what you say you will do."
- 19. 1. Communication frank, honest, straightforward. Being honest even if it's not what people want to hear. 2. Confidence in own ability; that needs to shine through to inspire others.
- 20. 1. Demonstrated ability to know how to analyze business system and function and respond to the ever changing environment not losing sight of accountability to all stakeholders. 2. Leaders taking ownership to decisions
- 21. 1. Do what you say you are going to do. Not just "roll out major initiatives" which means dump work on staff but follow up and follow through with underlings. 2. Do not shut down negative feedback as "afraid of change or naysayers"
- 22. 1. Having a VISION and being able to communicate it. 2. LEADING BY EXAMPLE is one of the best ways to prove to those you are leading that they can trust you to follow through on your commitments.
- 23. 1. Honesty 2. Competency
- 24. 1. Humility 2. Supportive, encouraging honesty
- 25. 1. Humanity (being a Human being in the relationships with the others) 2. Keep on promises
- 26. 1. Respect to people. I think respect is the ground of building trust, provoking positive emotions and motivating people to contribute to their best 2. Have trust in people. If you trust your people and their competence, they will feel it and again this

- 27. 1. Willingness to listen to those you lead; 2. Humility
- 28. A leader must exude genuine authenticity to show they are not leading from a pedestal but are part of the team working collectively for the greater good of the organization. The must also be a visionary who champions inspiration from others as well.
- 29. A leader must have a vision and be able to communicate that vision to others so that they want to embrace and support.
- 30. A leader today needs to possess authentic influence that inspires others to follow, to seek greatness in themselves and others, to think and act sacrificially and to do so with complete humility.
- 31. A leader, who believes, understands and practices staff engagement and has superior communication skills.
- 32. A personal practice for taking care of one's own reactions, emotional balance, center, and spirituality. Shared leadership with a team of insightful aligned professionals who believe in your mission. Belief in your own creativity.
- 33. A shared leadership style and flexibility to accommodate new ways of thinking or doing.
- 34. A willingness to be in great relationships
- 35. Ability to create a vision of where we are going and being just a little bit crazy....
- 36. ability to establish relationships, effective communications and listening skills, knowing yourself and your strengths
- 37. Ability to inspire and motivate team members to work together and contribute.
- 38. ability to inspire others honesty/candor/frankness
- 39. Ability to trouble shooting and problem solving and stay clam when crisis happen and lead the team. Take responsibility.
- 40. Accountability & Developing new leaders
- 41. Accountability and trustworthiness
- 42. Accountability Integrity
- 43. Actions of caring & support Coaching Performance feedback
- 44. Active listening Communication skills
- 45. active listening, the ability to "let go"
- 46. Adaptability Persistence
- 47. Adhering to a set of moral and ethical values
- 48. aligning mission with vision
- 49. Always keep the mission up front. Do not focus on the self but the purpose of your service. The goal. Make it about the mission not yourself.
- 50. an eye for spotting problems and caring personality
- 51. Appreciative Recognition and updates on what is new with an organization.
- 52. Asking for input and implementing ideas provided in new and existing practices.
- 53. Attitude, personal character Resilience
- 54. Authenticity
- 55. Authenticity People can tell if you are not being truthful or fake. If you are authentic and live by your values, others will want to be with you. Growth I believe that we must challenge our and our team's thinking and be constantly learning.
- 56. Authenticity & Transparency
- 57. Authenticity and Accountability
- 58. authenticity and commitment

- 59. Authenticity and courage
- 60. Authenticity and transparency
- 61. Authenticity and transparency
- 62. Authenticity, Credibility, Honesty
- 63. Authenticity, transparency
- 64. Awareness and open communication.
- 65. Be a good listener and be willing to compromise.
- 66. Be able to integrate personal philosophy about life into leadership and work how they it is tied to decision-making, communicating, and management. Being human and fully present to the challenges and strengths people bring work together.
- 67. Be able to understand what other people ask for Be inspiring
- 68. be honest and fair
- 69. Being in close contact with ones genius and demon
- 70. being a good listener
- 71. Being a good listener and commitment.
- 72. Being a good roll model and thinking outside the box.
- 73. Being a Person of your word Following through with what you say
- 74. Being Authentic
- 75. Being authentic Being passionate
- 76. Being authentic Being present, meaning to always pay attention (listen! and be aware of things that might come)
- 77. Being authentic, being clear on the vision.
- 78. Being direct and honest with all communications. Moral values (in business and professional life).
- 79. Being genuine and open to others' points of view are the two things that have helped me most both on the leadership and follower side.
- 80. -being honest -strong and comfortable in your own skin
- 81. Being honest and straightforward.
- 82. Being Honest, delivering what you promise
- 83. Being inspirational, being very honest.
- 84. Being joyful and compassionate
- 85. being open and self aware, walk the talk
- 86. Being sincere in developing relationships with stakeholders. Demonstrating openess to followers and peers needs and ideas engagement
- 87. being transparent, leading by example
- 88. being true to yourself
- 89. Being trusting; clarity of purpose of the organization
- 90. Building on people's strengths by "discovering, developing and celebrating what's different about each person who works for them." (Quote from HBR article by Marcus Buckingham, "What Great Managers Do".
- 91. building trust
- 92. Capitalization of Human Intellect; Social Responsibility
- 93. Character and authenticity
- 94. Character and Competence

- 95. Charisma and trust
- 96. Clarity and Alignment
- 97. Clarity of Communication Ethical behavior in all ways at all times
- 98. Clear and transparent communication Establishing and communicating priorities
- 99. clear communication establishing clear lines of responsibility and expectations
- 100. clear communication, reasoned judgment
- 101. Clear vision and enthusiasm to break through to achieve the goal.
- 102. Coaching Encouragement of Constructive Dissent (Candor)
- 103. Collaboration and Integrity
- 104. Commitment to Excellence Servant leadership
- 105. Commitment to the team and the organizational mission as displayed by listening, connecting and high impact effort.
- 106. Communication and Honesty
- 107. Communication and Integrity
- 108. Communication Decision Making
- 109. Communication Skills and Leading by example
- 110. communication, empathy
- 111. Compassion and confidence help get people to believe.
- 112. Compassion and Integrity.
- 113. Compassion and Love
- 114. Compassion Humble
- 115. competence communication skills
- 116. competence reward
- 117. COMPETENCE, TRUST-WORTHINESS, INNOVATIVE AND EFFECTIVENESS
- 118. Competent Inspiring Intelligent
- 119. congruence between actions and words vulnerability empathy
- 120. consistency Accountability
- 121. Consistency and Commitment to follow through.
- 122. consistency and fairness
- 123. Consistency and honesty
- 124. Consistency and the ability to listen.
- 125. Consistency Decisiveness
- 126. Consistency, integrity
- 127. conveying and executing a strategic vision
- 128. Credibility
- 129. Credibility To know you followers
- 130. Credibility, proven commitment to common good, drive
- 131. Deeply listening inclusion and collaboration
- 132. Demonstrating one's values by and through one's behavior.
- 133. Dependable and flexible and hardworking are among a number of qualities that go into molding a leader.
- Developing relationship with people you work with; spending more time listening than talking (unless necessary).

- 135. Do what you request your team to do "Walk the talk". Treat other same way you like to be treated. Maintain transparency and open door policy.
- 136. Do what you say you are going to do!
- 137. Education and training on strategic thinking Clear Communication skills and ability to engage others
- 138. El deseo de que la gente progrese
- 139. Emotional Intelligence covers them all
- 140. emotional intelligence vision
- 141. empathy
- 142. Empathy and open-mindedness
- 143. Empathy Respect
- 144. Empathy, intuition, and analytic rigor
- 145. encouragement
- 146. Energy, Consistency, forward-thinking
- 147. Establishing relationships and setting high expectations built upon relationships
- 148. Ethical Leadership Servant Leadership Truth
- 149. Ethics Follow through
- 150. ethics honesty
- 151. Experience in your own abilities and belief in others abilities of others.
- 152. Extending trust; nurturing and encouraging prudent risk-taking at all levels of the organization.
- 153. Faith Encouragement
- 154. focus on others
- 155. Generous Listening Instilling Confidence
- 156. Genuineness. Vulnerability. What the leader acknowledges he can't do is a premise for someone else to contribute what they LOVE to do.
- 157. Good listening skills; openness to new ideas from internal and external influences.
- 158. Grace & strong moral compass. Not just being; but doing- and being able to look yourself in the mirror every day. Knowing it's not about you. Leading by enhancing & promoting the talents and lives of those around you.
- 159. Having a clear sense of direction, VISION, is essential. If one is going to lead anyone anywhere, one needs to know where one is headed and why?
- 160. Having a good balance of what I call the Yin and Yang of leadership.
- having a vision and ability to convey it to others; also, a personal brand or reputation for building alliances with others at all levels;
- 162. Having an agenda Ability to drive the agenda
- 163. Having integrity and responsibility for what you do.
- 164. Having integrity, honesty, being open minded
- 165. honest & inspiring
- 166. Honest and strait forwardness.
- 167. Honest feedback in a one on one setting not discussing team members in an "out of school" or behind their back manner.
- 168. Honest, Inspiring
- 169. Honesty

- 170. Honesty
- 171. Honesty / integrity within the leader and all the leaders business processes Openness/transparency within all operations
- 172. Honesty and Accountability
- 173. honesty and being open with dialogue
- 174. Honesty and credibility
- 175. Honesty and Empathy
- 176. Honesty and Fairness
- 177. Honesty and Inspiring.
- 178. Honesty and integrity
- 179. Honesty and Integrity.
- 180. Honesty and listening
- 181. honesty and openness
- 182. honesty and straight forward
- 183. Honesty and Trust
- 184. Honesty and Understanding your personal values
- 185. honesty empowerment
- 186. Honesty Forward-Looking Competent Inspiring Intelligence
- 187. Honesty Integrity
- 188. honesty responsibility
- 189. Honesty Self awareness
- 190. Honesty Support/Servant Leadership
- 191. Honesty, consistency in leadership style
- 192. Honesty, consistency, good listening skills, fairness, fun, curiosity.
- 193. Honesty, discretion/confidentiality
- 194. honesty, integrity and character
- 195. Honesty, Transparency
- 196. Honesty/Integrity Consistency
- 197. Honesty/Integrity Self Awareness
- 198. honesty; keeping promises
- 199. Honouring others, being mindful
- 200. Humility -- being able to admit when you are wrong, when you don't know the answer and when your employees have taught you something important. Also, I think flexibility and an understanding of the importance of work/life balance are key qualities.
- 201. Humility & Accountability
- 202. Humility and skill sharing, and having the same expectations of yourself as you do of your staff
- 203. Humility and transparency
- 204. I believe that a leader should be able to: 1) Actively listen and , 2) Be decisive, in order to build trust, strengthen confidence, and achieve new levels of contribution
- 205. I believe that openness is the most important quality. Once people experience that you are secure and honest enough to be open, they know you are confident and can be trusted. They, in turn, will usually respond with openness and confidence.
- 206. I have always tried to lead by example. To build trust and confidence, one must show

that there is a shared experience and a vision to move the organization to a better place (whether financially, mentally, and physically).

- 207. I used to think that one trusts when one finds another trustWORTHY and that sincerity would form the foundation, but after recent events with some of my supervisors, I don't think people want to trust; they want to freedom without accountability.
- 208. I would have to say building trust and relationships.
- 209. In my experience, consistency and motivation have been the two qualities that I think have been the most important.
- 210. Inclusiveness communication
- 211. Inclusiveness and transparency
- 212. Innovation and communication
- 213. Inspire the people and lead with the example, do what you say always.
- 214. inspiring, flexible
- 215. integrity
- 216. Integrity
- 217. Integrity
- 218. integrity
- 219. integrity
- 220. Integrity
- 221. Integrity Consistency
- 222. Integrity Consistency
- 223. Integrity Impartiality
- 224. Integrity & dedication
- 225. Integrity & Effectiveness (Ability to deliver results)
- 226. Integrity & Transparency
- 227. Integrity (sincerity) Passion
- 228. Integrity Ability to delegate (and trust it to be done correctly)
- 229. Integrity Active Listening
- 230. Integrity and authenticity
- 231. Integrity and Character
- 232. Integrity and consistency/fairness
- 233. Integrity and courage
- 234. Integrity and effective communications
- 235. Integrity and Follow Through.
- 236. integrity and honest, open communication
- 237. Integrity and leading by example
- 238. integrity and listening
- 239. Integrity and Loyalty
- 240. Integrity and Loyalty
- 241. integrity and ultimate concern for people
- 242. Integrity and Vision
- 243. Integrity and vision.
- 244. integrity and vision-wish I could add the third, competency

- 245. Integrity and willingness to mentor/coach
- 246. Integrity Authenticity
- 247. Integrity Charisma Vision
- 248. Integrity Courage
- 249. Integrity Emotionally intelligent communication skills
- 250. Integrity Energy
- 251. Integrity Excellent Communication Skills
- 252. Integrity Friendliness
- 253. integrity humility tenacity
- 254. Integrity Innovation
- 255. Integrity Inspiration Inclusion
- 256. integrity listening
- 257. integrity listening/empathy
- 258. integrity passion
- 259. Integrity Respect
- integrity The leader must be someone who can be trusted.
- 261. integrity transparency
- 262. integrity trust
- 263. Integrity Vision
- 264. Integrity, Clarity
- 265. Integrity, Compelling Vision and Intellectual Stimulation
- 266. integrity, experience
- 267. Integrity, Inspiration
- 268. Integrity, Modeling behaviours
- 269. Integrity, respect
- 270. Integrity, vision, and execution
- 271. Integrity. Clarity of goals.
- 272. Integrity. Having a well-articulated and understood set of values that guides how you lead. Fallibility -- not positioning yourself as all knowing but rather as a person who is always learning and sometimes makes mistakes that he/she can own up to.
- 273. Intelligence and empathy
- 274. Integity and Active Listening
- 275. Internally, lead by example, nurture your help and volunteers be open to their suggestions & recommendations. Externally, Listen & learn.
- 276. just being your self
- 277. Knowing yourself and your vision for where you want to go
- 278. Lead by example & Respect your people
- 279. Lead by example and create an open line of communication for employees to share ideas, concerns, or suggestions for improvement.
- 280. Lead by example! Demonstration of leadership skills is key in getting buy-in to new ideas and changing the way people look at solving business problems.
- 281. Lead by example. Being a team player.
- Leaders need to live in integrity, which means they are their word and their word is who they are.

- 283. Leadership by example
- 284. Leading by example Servant leadership
- 285. Leading by example Transparency
- Leading by example, hiring good people, supporting them and getting out of the way.
- 287. Learning to say no. And yes to individuals who are willing to do the work, as you both strive to earn each others trust and confidence. One way streets don't work very long
- 288. listening & communication skills
- 289. Listening and feedback. Empowering innovation.
- 290. Listening and following up with active coaching/suggestions/idea sharing Empowering individual action and willingness to assume responsibility when things go off course as a result of individual empowerment
- 291. Listening and having a vision
- 292. Listening and keeping to your word.
- 293. Listening at all levels of the organization
- 294. Listening Consistency
- 295. Listening Sharing
- 296. Listening skills, legitimate caring, reliable knowledge.
- 297. Listening skills, looking to the future, encouragement,
- 298. Listening to others, communicating that includes following-up and expectations of what is needed from everyone on the team; and walking the talk.
- 299. Listening Truth
- 300. Living one's personal values (e.g. integrity, respect, caring)
- 301. Loyalty & honor
- 302. Maintaining honesty and integrity as part of your makeup
- 303. Motivator and Patience
- 304. My ability to empower people My passion to make a difference and help people succeed
- 305. N/A
- 306. NA
- 307. Open and honest communication Leadership who are visionaries, allowing us to consistently move forward ahead of our competition which helps stabilize our company base, especially during such a difficult economy.
- 308. Open communication and transparency Humility
- 309. Open communication Clear direction (organizational)
- 310. Open communication Empowerment / delegation
- 311. Open Mindedness, Integrity
- 312. openness and ability to form relationships
- 313. Openness to new ideas Strong communications and listening skills
- 314. Openness, humility
- 315. patience in time
- 316. Personal humility and a genuine interest in coaching others
- 317. Personal Integrity
- 318. Personal integrity is critically important to leadership. Their actions impact the spirit,

values and integrity of those who they wish to lead. Superb communication skills are also critically important to internal and external constituency building.

- 319. Personal integrity, Deep empathy
- 320. Personal responsibility in every relationship Collaborative working
- 321. personal values ability to communicate
- 322. Positive Attitude,
- 323. PRESENCE AND COMPASSION
- 324. professional competence, organizational awareness and emotional and social intelligence
- 325. Professionalism and commitment to leadership
- QUICK RESPONSE AND COOPERATION
- 327. Rapport & EQ
- 328. Receptivity and integrity.
- 329. Recognized as being honest Good listener
- 330. Relationship
- 331. Relationship Authenticity
- 332. Relationships, shared goals, communications, vision, commitment
- 333. Reliable, good communication skills
- Requesting feedback from those around you, listen to what they have to say and ask them for their view on your opinions and approach.
- 335. Respect and "walking the walk" during times of innovation and change.
- 336. respect and communication
- 337. Respect for others Placing mission and your cause above your own personal gain
- 338. Respect Transparency
- 339. respect, genuine caring
- 340. role modeling, honesty and transparency, consistently communicating vision
- 341. Say what you are going to do and do what you say you will. Honestly look people in the eye, and genuinely listen to them.
- 342. Say what you mean, and do what you say.
- 343. Self awareness Authenticity
- 344. Self-Awareness
- 345. Self-awareness Integrity
- 346. Servant Leadership selflessness, looking out for the good of others Vision clearly articulating direction and staying the course even through difficulties
- 347. Setting Expectations Teaching
- sharing knowledge and information; seeking information and feedback; using multiple and simultaneous methods of invitation for input
- 349. Sharing what is on your heart, a willingness to be transparent in all your dealings and encouragement, encouragement!
- 350. Sincerity and passionate about the business/future
- 351. Sincerity Tact
- 352. Sincerity, Open communication
- 353. -Someone who invests in her/his team's development by understanding their motivators -Honesty and being able to involve your team in a shared vision for success

- 354. Someone who promotes organizational values through ethical leadership behaviors.
- 355. Subject Matter Expert Strategic & realistic plan in place
- 356. Taking real interest into your employees.
- 357. Technical and Strategic Competence Building and Maintaining positive working relationships
- 358. The ability to create a shared vision and effectively communicate that vision with internal and external stakeholders.
- 359. the ability to create shared vision and shared values Integrity
- 360. The ability to inspire others to excellence, the wisdom to cheer them on and the ability to say thanks in meaningful and sincere ways.
- 361. The ability to listen
- 362. The ability to listen and engage stakeholders and clients. This allows a leader to build trust and a partnership.
- 363. The ability to listen, with authenticity, to those you are charged with leading. Willingness to engage, within the organization and across it boundaries, to learn and build with others.
- 364. The ability to put all situations in context.
- 365. The two Leadership Qualities to build trust, confidence and contribution are dependability and honesty.
- 366. Time invested in employees on a regular basis. Giving opportunities for employees to be successful.
- 367. To be clear and share the mission and vision of the company. To listen to all levels within the organization, most of the time good ideas come from where the action is...
- 368. To be Congruent of what you say and what you do
- 369. To build trust a leader must be Authentic and and have integrity
- 370. to guide people
- 371. to walk the talk and authenticity
- 372. transparency
- 373. Transparency
- 374. Transparency & Empowerment
- 375. Transparency (walking the talk) and role modeling expected behaviors
- 376. TRANSPARENCY AND ACCOUNTABILITY
- 377. Transparency and communication are crucial to successful leadership. Too often, behind-the-scenes politics can split members of a team. True leaders build confidence when they put issues on the table for all to address.
- 378. Transparency Awareness
- 379. Transparency honesty
- 380. Transparency Integrity
- 381. Transparency Integrity
- 382. Transparency Rigor with Alignment all leading to Operational Excellence
- 383. Transparency, consistency Excellent listening skills
- 384. Transparency/integrity Ability to inspire
- 385. Transparency, Communication
- 386. Truly caring about the people you lead and about helping them to be the best that they can be.

387.	Truly caring about the well being of your employees
388.	Trust
389.	Trust & consistency/character
390.	Trust and open-mindedness (risk-taking)
391.	Trust, staying a strong leader through tough times.
392.	Trust, strengthening confidence, and achieving new levels of contribution.
393.	Trusting your teams, giving praise and recognition
394.	unsure
395.	Vision and Persistence
396.	Vision and transparency
397.	Vision Honesty
398.	Visionary inspiration setting an example - Espousal
399.	$vulnerability\ with\ others\ inclusion\ of\ others\ in\ planning,\ using\ their\ individual$
strengths	
400.	Walk the talk Be brief and simple Always focused